

Ref No: BJ/SMER/SPJIMR/2020/CH 1154

July 03, 2020

To
The Chairperson,
The Placement Office,
SP Jain Institute of Management and Research,
Munshi Nagar, Andheri (W)
Mumbai 400 058

Re: Audit of the Autumn Internship Placement Report of the Post Graduate Diploma in Management (PGDM) Programme, 2017-2019

Dear Sir,

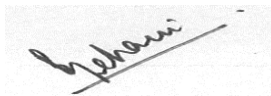
CRISIL has audited the placement report prepared by SP Jain Institute of Management and Research (SPJIMR), Mumbai, for the autumn internship placements of students in the PGDM batch of 2017-2019. CRISIL has validated the information provided in the report with the relevant documentation, and offers the following comments on the report's conformance to the Indian Placement Reporting Standards (IPRS) Version 2.2:

In this context, CRISIL confirms the following:

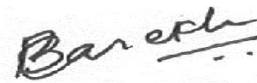
1. For the purpose of the audit, we have obtained all necessary information and explanations. We believe the Placement Report complies with the requirements of Indian Placement Reporting Standards (IPRS) Version 2.2.
2. The validation of information presented in the report is based on communication received by SPJIMR from the recruiting companies and students. CRISIL has not independently sourced any information or documentation.
3. CRISIL has verified the information with respect to job function, location and stipends presented in the report, based on communication received from the recruiters.
4. Data of all 236 students placed was available for verification during the audit.

Thank you,

Best regards,



Ms. Binaifer F. Jehani
Business Head- Education Gradings



Mr. Bhushan Parekh
Director - Education Gradings



Bharatiya Vidya Bhavan

Post Graduate Diploma in Management – 2017-19

Autumns Placement 2017-19

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Placement Report

We have prepared the placement report as per the Indian Placement Reporting Standards, Version 2.2. The detailed report, which has been audited by CRISIL, is presented below.

1 Classification of entire placement pool


Categories	Number
1. Total batch strength	239
1a. Total students eligible for sitting in Summer Placements	239
1b. Total students not eligible for sitting in Summer Placements	
2. Total students eligible for sitting in Summer Placements	
2a. Seeking internship through the Institute	236
2b. Not Seeking Internship through the Institute	3
2c. Students who opted out of summer internship	-

Table 1.1: Classification of the entire placement pool

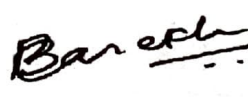
**Offer letters or completion certificate of all 236 students were available for verification*

Nature of the internship	With Stipend	Without Stipend	Data Not Available
Seeking internship through the institute	236	-	-
Not seeking internship through the institute	-	-	-

Table 1.2: Classification of internships based on stipend status



For SPJIMR, Mumbai




For CRISIL Limited, Mumbai

2 Sector-wise Classification

Sector	Number of Offers accepted
BFSI	35
Consulting	22
E-commerce	40
FMCG/FMCD	112
General Management	8
Manufacturing	1
Technology	10
Telecom	8
Total	236

Table 2: Classification of internships based on sector


For SPJIMR, Mumbai


For CRISIL Limited, Mumbai

3 Function-wise Classification

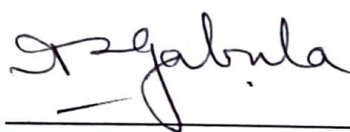
Function	Number of Offers accepted
Analytical	4
Consulting	14
Finance	13
Information & Technology	6
Marketing & Sales	16
Operations & supply	12
Summer Trainee	171
Total	236

Table 3: Classification of internships based on function

4 Location-wise Classification

Function	Number of Offers accepted
Ahmedabad	9
Bangalore	55
Delhi	9
Gurgaon	21
Haryana	2
Hyderabad	1
Mumbai	105
Navi Mumbai	2
Pune	7
Rest of India	25
Total	236

Table 4: Classification of internships based on location within India



For SPJIMR, Mumbai



For CRISIL Limited, Mumbai

5 Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Version 2.2

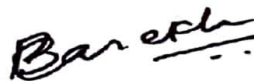
The instances where the report deviates from the standards, and the reasons for them are mentioned below:

Sl. No.	Deviation from the standards	Reason
1	-	-

Table 5: List of deviations from standards with reasons for the same



For SPJIMR, Mumbai



For CRISIL Limited, Mumbai